

Fairness

Outcome

Process

- * Equality (everybody gets the same amount)
- * Equity (what you get is in proportion to rights or input)
- * Needs (those who need more get more)

Procedures

- * Consistent across people
- * Based on accurate information
- * Fully representative of relevant decision criteria
- * Correctable in the case of error
- * Structured to suppress bias
- * In line with prevailing ethical norms

Behavior

- * Respect, politeness, etc.

According to: Sally Blount, *Whoever Said that Market Were Fair?*, Negotiation Journal, Vol. 16, Nr. 3 (July 2000)